


CASE STUDY
DeLand, FL

How the City of DeLand, Florida went from abandoned processes to integrated systems with GWiz



 *“GWiz checked off everything on our list that we wanted as far as integrating it, make it easier for applicants when they’re coming in from a first step to all the way to the very end of the application.”*

*City of DeLand, FL
Development Services Manager*

About DeLand, FL

Population:
41,000

Location:
Central Florida, north of Orlando

Website:
www.deland.org

Challenges:

- Users abandoning process
- Lack of customer support
- No integration to city’s platform

Solutions:

- Integration solution
- Easily updated to improve solution
- Works as designed

Products Used:

- GWiz

Challenge

DeLand was looking for a platform with strong customer support to allow continuous enhancements and a strong product roadmap they could grow into. DeLand needed a fully integrated solution that allowed users to enter their information once, pay associated fees, and create an intuitive user-experience.

Secondly, after purchasing their legacy portal solution to improve user satisfaction on their website, DeLand’s Building Department wasn’t satisfied with how the product was working. When going through the steps of completing permits, renewals, and business tax receipts; constituents were experiencing difficulties, which forced them to abandon the process entirely. In addition, repetitive entering of information occurred as constituents had to enter the same information multiple times.

Solution

The City team revisited adding GWiz when their legacy portal solution contract was coming to an end and found that Gray Quarter's GWiz had broadened its capabilities, meeting all their requirements for integration and ease of use for applicants.

With GWiz, users were able to follow an intuitive process that navigated the application or license workflow while providing the correct fees prior to submission. To solve the challenge of repetitive entry, GWiz communicates all user-entered details to the Cities' platform in an automated and deeply integrated fashion.

In one example, the DeLand team indicated that collecting details from new businesses and non-profits like churches was challenging prior to using GWiz. After adding GWiz, they can collect business tax details but using zoning data to surface only specifics fields from churches and issue fire safety permits immediately versus a different process for businesses. The inclusion of a roadmap at the end of the wizard helps applicants easily see the

next steps they needed to take and which applications are necessary if needed.

Examples like this, showcase the incremental small changes being made as the city discovers how GWiz can decrease complaints and confusion.

City employees are thrilled with how GWiz works as expected.

“DeLand staff literally outright just said, ‘Hey, GWiz is great. This is so much easier than before.’ ”

***– Community Development
City of DeLand, Florida***

In addition, GWiz back office is very user-friendly for the City IT staff to enable future configuration changes. The City plans on adding additional services to GWiz that will continue to provide streamlined efficiencies so users can complete processes without confusion or repetitive entry of data.



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